

Welcome to **Labs for Innovation**



Tobias Wingbermuehle

Chief Commercial Officer, Clustermarket



Daniel Wortel

Managing Director,
Duurzaamheidsfabriek



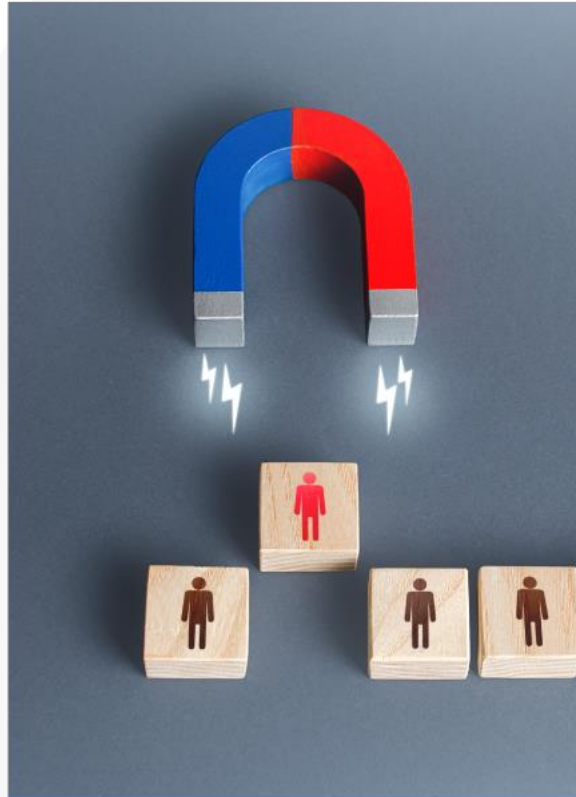
Sven Stielstra

Manager Innolab Groningen & Business
Developer

Advantages Innovation Labs



Research & Development



Attracting Talent



Innovation Culture



Strengthen Collaboration

Achieving Operational Excellence in the Lab

Accelerate research & reduce equipment costs

Hidden Inefficiencies

<30%

Lab Occupancy

20%

**Assets Idle for
Months**

50%

**R&D Assets used
<20% of the time**

- 1 No visibility
- 2 No control - breakdowns caused by unauthorized access

- 3 High repair costs
- 4 High service and energy costs

Clustermarket - lab operations software for Equipment management & scheduling

Our approach

Resource planning

- Planning and scheduling equipment usage
- Lab communication
- Performance management based on usage information

Asset management & monitoring

- Equipment utilization (booked, logged and used)
- Maintenance management
- Environmental monitoring

130k+ scientists

13k laboratories



Optimize asset usage

Daily operations

The lab management system key functionalities

User & equipment management

Easy coordination of equipment access and reservations from team members.

Scheduling & communication

Efficient equipment bookings, incident reports and team communication.

The screenshot shows a user profile for Jonas with a greeting "Good morning, Jonas". A notification for "Centrifuge" is shown with a 15-minute duration. Below the profile are tabs for "Calendar", "Bookings", "Orders", and "Projects". The main section is titled "Schedule for today" and shows a calendar grid for the current day. The grid has columns for hours from 06 to 18. A green bar labeled "Centrifuge Room 206" is shown from 06:00 to 14:00. A green bar labeled "Fume hood Room 111" is shown from 14:00 to 18:00. Below the schedule is a "My booking calendar" section with a date selector for "Mon, October 25, 2021" and a time slot grid from 12 AM to 11 PM. The grid shows various bookings and internal events for different departments and rooms.

	12 AM	1 AM	2 AM	3 AM	4 AM	5 AM	6 AM	7 AM	8 AM	9 AM	10 AM	11 AM	12 PM	1 PM	2 PM	3 PM	4 PM	5 PM	6 PM	7 PM	8 PM	9 PM	10 PM	11 PM
My Booked Equipment																								
Office Clustermarket																								
Microbiology Lab Department																								
Big Lab																								
Chemistry Lab																								
Room 203																								
Room 211																								
T1 Cobra																								
My Ordered Services																								

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Equipment maintenance and service

Visibility on all maintenance activities and quick access to service contracts.

All labs > Equipment

HPLC 13 Agilent Tech 1260 Infinity II

★★★★★
🕒 15 min 🕒 1 hour 🕒 15 min

Booking Calendar User access **Maintenance**

Maintenance

Bookings

Last maintenance

Cleaning
09:00 · 10/02/2022 · 5 weeks ago

Next maintenance

Cleaning
09:00 · 25/04/2022 · In 6 weeks

Contract
[HPLC_13_AgilentTech_1260_InfinityII_2022](#)

Maintenance provider

Name
Agilent Technologies

Email
tyler@paceanalytical.com

Contract information
Expires on 31 December, 2022

Options to renew
Agilent Technologies
Perkin Elmer

[Renew with Perkin Elmer](#)

History

Maintenance type	Booked by	Start date	End date
Cleaning	Tyler Dost	10/02/2022	10/02/2022
Cleaning	Tyler Dost	25/01/2022	25/01/2022

Notes

Elizabeth Hill
Error message received from the instrument. 21.02.2022 11:00

Lab space Optimization

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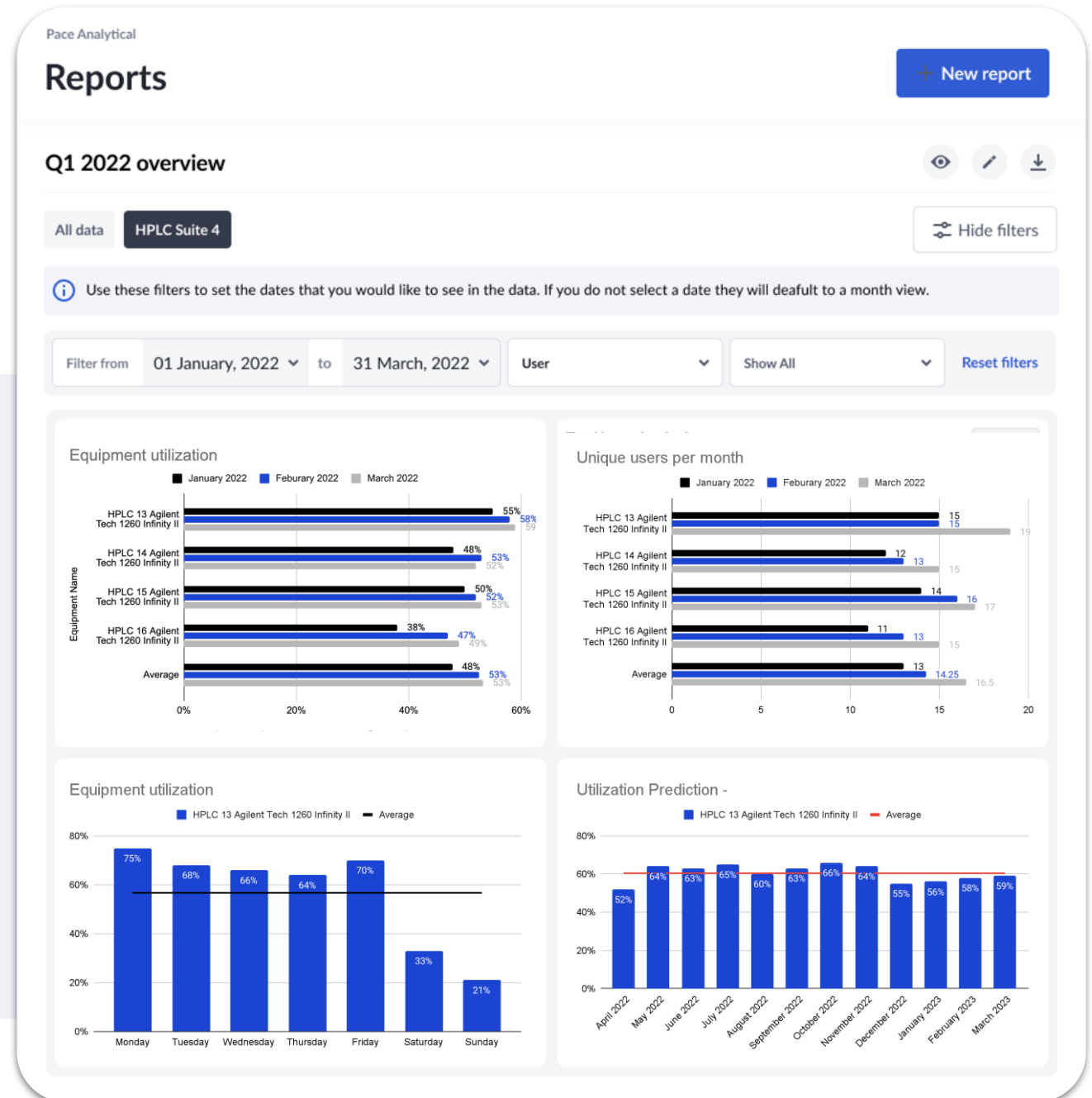
Efficient equipment bookings, incident reports and team communication.

Equipment maintenance and service

Visibility on all maintenance activities and quick access to service contracts.

Reporting & analysis

Valuable insights into equipment utilization leading to improved decision making.



Seamless Data and userflow

The lab management system key functionalities

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Helpful add-ons

Real-time tracking

- Clustermarket's desktop app allows real-time tracking and blocking unauthorized use of the equipment.

IoT sensors

- Monitor lab equipment such as freezers, incubators and shakers.

ELN integrations

- Clustermarket sends your equipment usage to your ELN system, which will be recorded in the relevant experiment notes.



Benchling



eLabNext
EPPENDORF GROUP

Sharing 4.0

Create transparency

The lab management system
key functionalities

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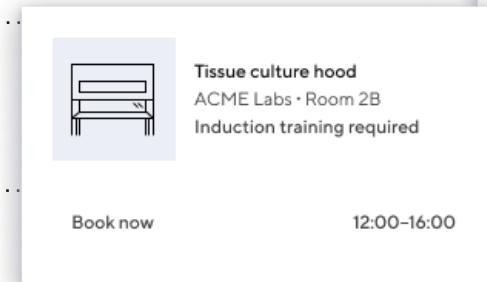
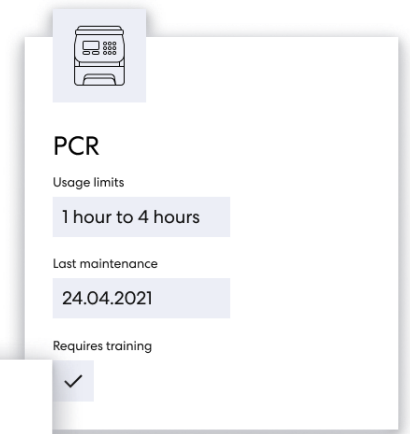
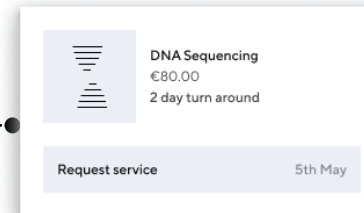
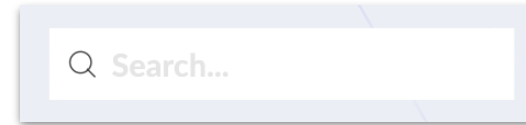
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Clustermarket marketplace

Offer (or find) technical services, expertise and equipment access to other organisation and generate additional income or find new collaboration partners

Kadans state-of-the-art facilities

Digital lab set up

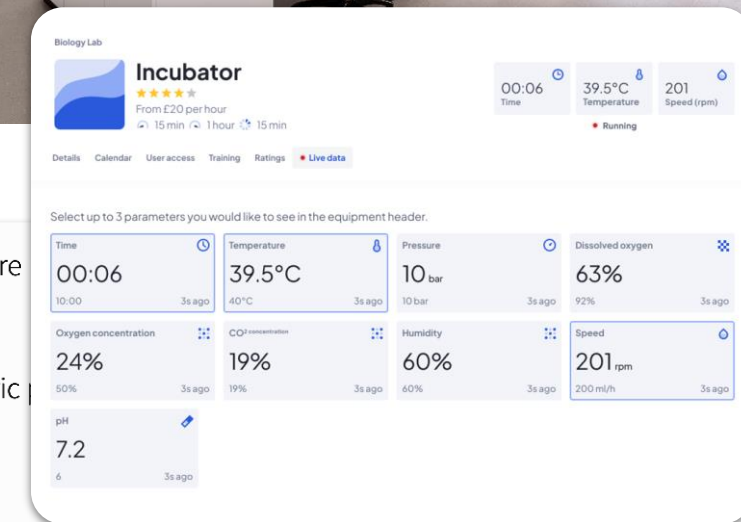
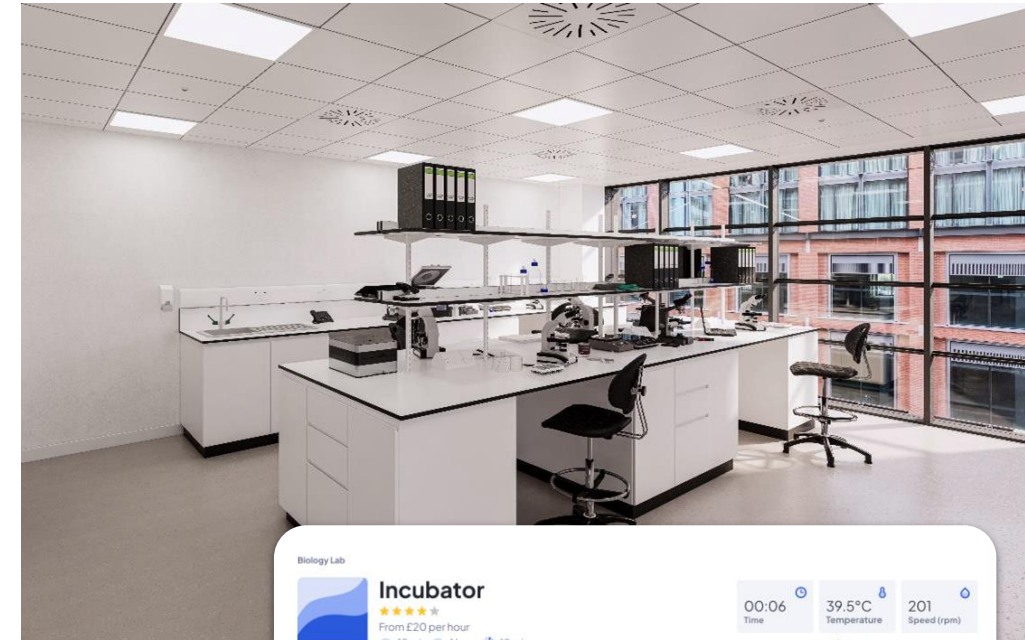
Resource planning, asset management and monitoring

All tenants get access to Clustermarket's software capabilities to manage their own lab operations and to get access to the shared lab.

- Reserve and monitor instruments in the shared lab
- Manage equipment within the tenants lab

IoT sensor monitored labs

Newest asset monitoring capabilities produce high quality and reproducible scientific data. Scientists will be immediately notified about anomalies and irregularities.



- Temperature
- Humidity
- Atmospheric
- Brightness
- Movement



**Get in touch with the
Clustermarket team**

Email: info@clustermarket.com

Web: www.clustermarket.com



KADANS
INNOVATION
SUMMIT '23

Innovation and a life long learning

7 November 2023 Kadans Innovation Summit

Daan Wortel, Managing Director



Daan Wortel

Managing Director Duurzaamheidsfabriek

Innovation Manager DaVinci College

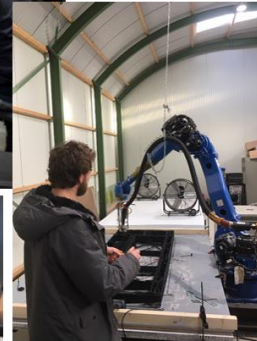
dwortel@duurzaamheidsfabriek.nl

Duurzaamheidsfabriek

- ▶ Increase the regional innovative strengths by
- ▶ linking innovation to life long learning
- ▶ in a structural triple helix collaboration



Innovative technology



- ▶ Organic introduction of innovations within the educational programs
- ▶ Highly skilled professionals, with an innovative mindset and 21st century skills



Hybrid Learning Environment

- ▶ (Higher) Vocational Education
- ▶ Challenge Based Learning
- ▶ Multidisciplinary student teams
- ▶ Talent development with companies



Innovation projects & startups



- ▶ Open Innovation with strong partners
- ▶ Valorisation – practical approach
- ▶ Project management
- ▶ Access to expert knowledge, capacity and facilities
- ▶ Access to funding (regional, national and EU)
- ▶ In house startups

SMITZH – VIREN (digital tooling)

Live

Specifications

- Users +
- Bridges +
- Dimensions -
 - Length [mm] 8270
 - Width [mm] 1860
 - Thickness [mm] 300
 - Height [mm] 426
- Railing +
- Wear Layer +

Unity WebGL

Bridge configurator



SMITZH-OI4 Demonstrator

Why an OI4 Demonstrator?

1. Asses if compliance to OI4 publications provides a generic means to onboard devices/sensors and providing Northbound data communication
2. Evaluate what the advantages and disadvantages are of aligning to the OI4 publications
3. Show-case the demonstrator to industry and share lessons learned (industry and education)



Data Value Center

Expansion of the test equipment within the Sustainability Factory and the fiber optic network, aimed at opening up a Data Value Center (data readiness, cyber security, data sharing, cloud) for SME's.



**Thanks for your
attention**



KADANS
INNOVATION
SUMMIT '23

INNOLAB

Groningen

Session Labs for Innovation

Sven Stielstra, Managing Director Innolab Groningen



Innolab Groningen gives companies the opportunity to **start small, scale fast and end big** at Campus Groningen

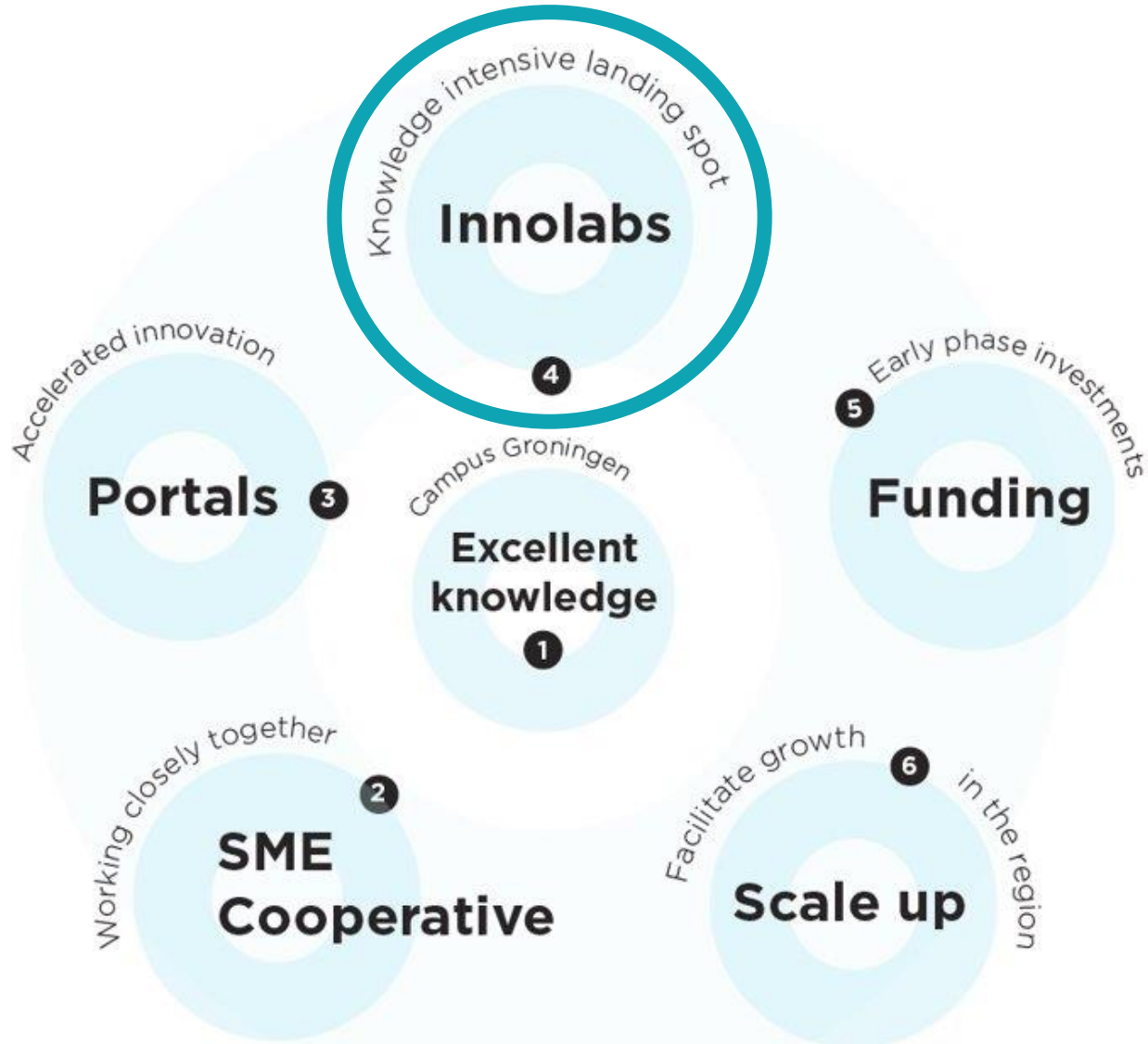


245
companies

20.000
employees

50.000
students

Part of the Innovation Train





The concept

A shared facility that gives access to:

- lab & office facilities: 1500m² – AgriFood (ML1), Chemistry & Engineering
- Equipment: basics are in place at Innolab, more advanced equipment is accessible at neighbouring companies and universities
- Network: likeminded start-ups, researchersgroups and experienced business partners: Avebe - AgriFood, Symeres - Chemistry, Demcon – Engineering
- Human Capital from the Univerity of Groningen, UMCG and mulitple Applied Universities from the region.



Focus on impact not profit:

- Shortterm contracts providing flexibility for the start-ups

CarbExplore
• RESEARCH •

Inspiring stories

- BioBTX: completing the innovation train, from spin-off to factory
- CarbExplore: developing sweatners of the future
- SG Papertronics: helping beer brewers to become more sustainable.

 **BioBTX**

 **SG Papertronics**



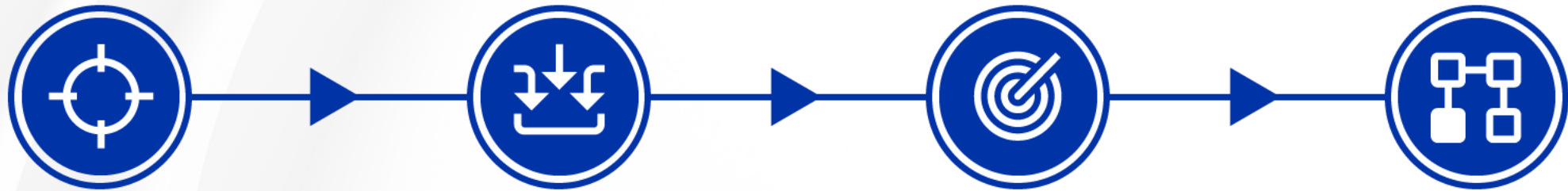
INNO LAB

GRONINGEN

THE INNOVATION
SWEET SPOTS

**CAMPUS
GRONINGEN**

Process for setting up Innovation Labs



Purpose/Vision

Creation of an appealing, measurable and supported vision

People

Build your super team and surround it with the right support network

Programme

Ensure innovation becomes an integral part of the organisational culture and driving long term success

Infrastructure

Create the right supporting environment, consider what 'tools' add value

Thanks
for joining!

